



To prepare and foster a common understanding and consensus for future actions in Europe focusing on multi-KETs pilot lines

Multi-Key Enabling Technologies PILOT LINES

Session 2: Value network complexity: aligned development in an Eco-system (Network support)

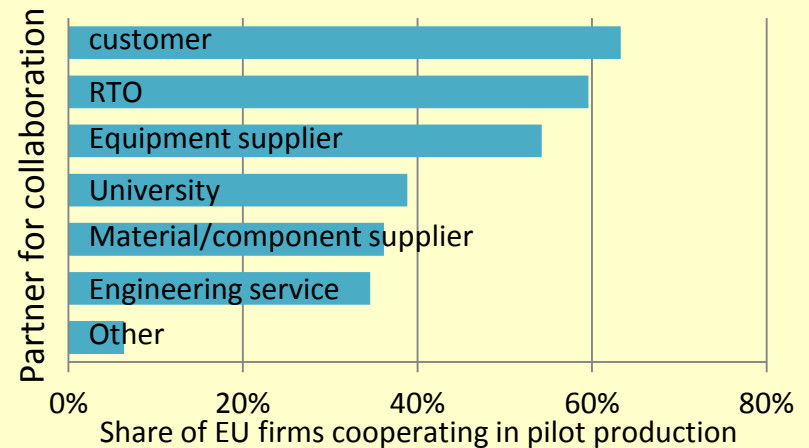
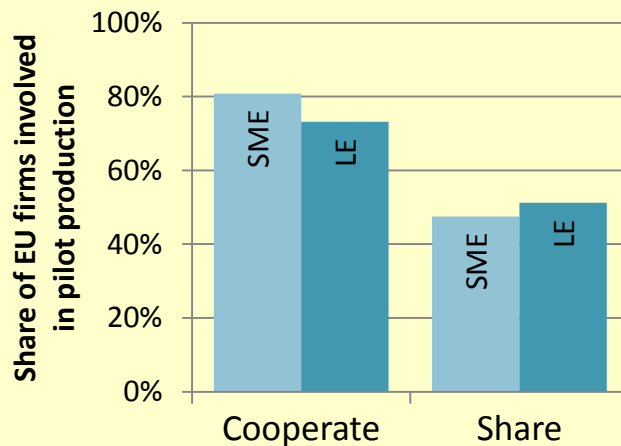
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Importance of eco-system for PPA

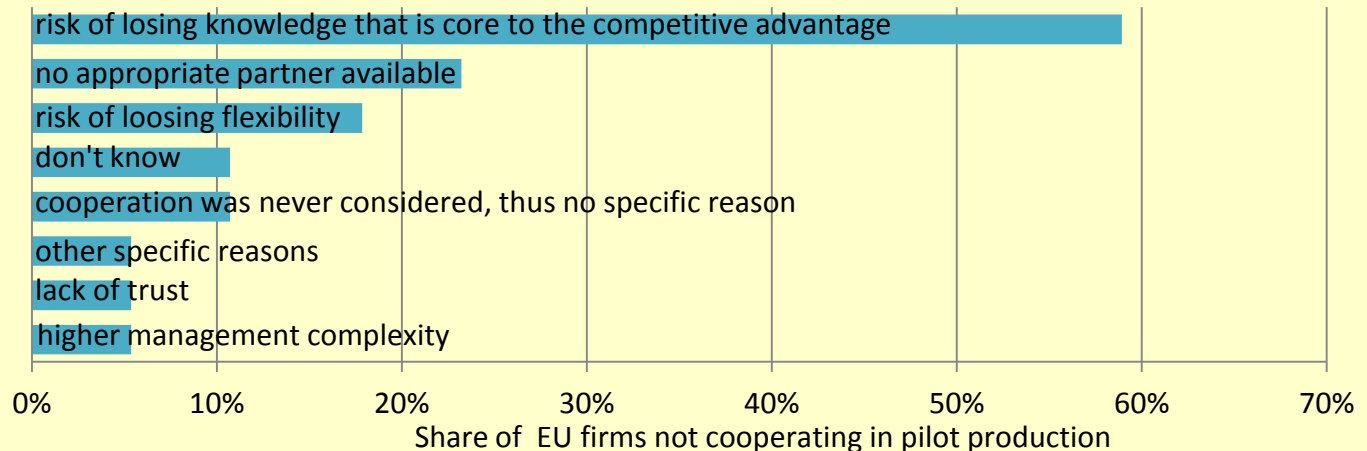
- Competence for PPA often not in single company
- High complexity: market, technology
 - *Requires close collaboration*
 - *Whole innovation eco-system*
 - *Value chain, RTOs, Universities*



Source: mKET Pilot Lines online survey 2013, Fraunhofer ISI

Barriers

- Trust!
 - IPR
- Finding of and access to right partners
- Excellence vs. proximity
- Timing



Source: mKET Pilot Lines online survey 2013, Fraunhofer ISI



Policies

- Network support for PPA is increasingly available
 - *Examples: H2020, ENIAC/ECSEL, MS...*
- Recommendations (excerpt)
 - *Coverage of the value chain, esp. downstream partners*
 - *Toolbox for IPR and consortium agreements*
 - *Small funded pre-projects to develop consortia & trust*
 - *Match making/brokerage for KETs/Applications*
 - *Foster SME networks, SME coordination*